REPAIR OR REPLACE

If you currently have an older air conditioning or heat pump system and experience a major system malfunction or failure, you will most likely have to make a decision of whether or not you want to repair the existing system or have it replaced with a newer high efficiency system. At times it is more advantageous to replace the entire system both indoor and outdoor sections rather than have it repaired. If your system is over 10 years of age, chances are that it is not operating as efficiently as it was when it was new, also the seer rating is much lower than that of today's minimum seer rating of 13. If a system replacement is recommended, you should consider these important facts:
The systems age?
What is the repair history of the system?
Has the system been maintained regularly and properly?
And most of all, how does the equipment look to you?
When looking at the outdoor section of your air conditioner or heat pump system,
It should be looked at in the same manner as an automobile. If the exterior is rusted and deteriorating, chances are good that the internals such as the compressor, refrigeration coils and electrical components are in the same condition. Refrigerant leaks do develop over time. These cause efficiency problems especially for heat pump owners. As refrigerant leaks out and is depleted in the system, the efficiency of the system is affected greatly; this will cause the system to operate inefficiently and cycle longer, using more energy to heat and cool your home or building. If the indoor or outdoor coils become porous and begin to leak refrigerant (Freon), it is our recommendation that you should seriously consider replacing the entire system. Although certain types of refrigerant leaks can be repaired, most of the time the refrigerant repair on the coil will only last for a short time. Normally another leak will develop shortly after on the same coil in a different location. Replacement advice will differ from company to company regarding this matter because of the cost factors involved. Some companies would rather perform the repair and not recommend replacement because of the related cost involved, even though it would be the right thing to do for the customer. However if you choose a repair, it's important for you to remember that spending good money to repair an old inefficient failing system or piece of equipment, is a loosing proposition. If you are willing to take the gamble of a quick repair to an old aging system, be prepared to continue spending money to keep it operating.

This advice should be seriously considered, especially when it comes to repairs to old inefficient systems.

The initial system replacement upgrade cost may be a bit more compared to a quick fix, but manufacturer as well as utility and dealer rebates (if available) will offset the cost greatly, and the dollars you will save in energy savings will add up quickly. But most important is the comfort you will experience from a new high efficiency system.

Cost is a factor in very improvement: It's been our experience that when a system replacement is recommended, most people tend to get taken aback due to the costs involved, some homeowners may be under the impression that the company may be trying to sell a new system. It is our obligation to lead you in the best direction that we feel will benefit you for the long term. The ultimate decision is yours. It is important to remember, that continued failure rates of older systems are extremely high, efficiency ratings are low, and although a quick repair may seem to be less out of pocket, repair costs to older systems do add up very quickly and can become costly as well. So if a system replacement is recommended, remember to take into consideration all the above. Take a day to think about your decision. It will save you money and rid you of repair headaches and inefficiency of an old inefficient air conditioning or heating system.

It is easy to be mislead into putting good money into a failing system. Most systems may be able to be temporarily repaired, but be prepared to reach into your wallet sooner than later because the repair is only temporary. Before making a decision you should consider all of your options, inquire about SEER ratings, manufacturer and utilities rebates as well as the contractor history. One hour of research can save you thousands of dollars in the years to come and most importantly aggravation. Remember to ask all the important questions, such as:

Why repair instead of replace or visa-versa?
What type of warranties does the repair or replacement system come with?
Is the system worth repairing?
How does my indoor blower section look inside, is the drain pan rusting or leaking?
Most of all, How efficient is my current system verses a new system?
How much will I save if I upgrade?

Fact: most people forget how old their systems really are. Time does go by very fast. If you need assistance finding out how old your system is, please do not hesitate to call us with your model and serial numbers so we can cross reference them for you. The advise is free and we would be pleased to help you. No obligation.